

Press release

Knorr-Bremse takes diagnostics and maintenance management for commercial vehicles to a whole new level

- **Data-driven decision-making by road transportation operators increases vehicle availability, improves scheduling, and enhances efficiency**
- **By merging, Knorr-Bremse and COJALI S.L. aim to strengthen their aftermarket business and take full advantage of digitalization and connectivity**
- **The plan is to integrate Knorr-Bremse's NEO workshop diagnostics with Jaltest, Cojali's multi-brand diagnostics solution for commercial vehicles**

Munich, September 16, 2022 – One of the many ways Knorr-Bremse, the global market leader for braking systems and other rail and commercial vehicle systems, is helping to make road transportation safer and more efficient is by supplying systems for digital and data-driven aftermarket solutions. In June 2022, aiming to expand the company's presence in the field of digital, data-driven aftermarket solutions, Knorr-Bremse signed an agreement to acquire a majority stake in Spanish company COJALI S.L., an international developer and manufacturer of diagnostic systems for commercial and other types of vehicles. The acquisition is currently under review by the relevant competition authorities. Knorr-Bremse will be demonstrating the future benefits of the company's connectivity strategy to fleet and workshop operators at the Automechanika trade fair on September 13-17, 2022, in Frankfurt am Main, Germany (Hall 3.0, Booths E91 and G98), and at the IAA TRANSPORTATION 2022 trade fair on September 20-25, 2022, in Hanover, Germany (Hall 12, Booth C21).

Under the Jaltest brand, Cojali is already a global supplier of multi-brand diagnostic solutions for commercial vehicles. Now Knorr-Bremse's customers will also benefit from them, confirms Alexander Wagner, Vice President Aftermarket/TruckServices EMEA at Knorr-Bremse Commercial Vehicle Systems: "We're already supporting our customers with workshop solutions for precise vehicle component diagnostics, as well as assistance with troubleshooting. To further streamline workshop efficiency, we plan to integrate Knorr-Bremse's NEO workshop diagnostics solution into Jaltest and include it in the range of services offered by Jaltest. In the medium term, we're planning to steadily expand our range of brand- and system-independent diagnostics solutions and establish them even more firmly in the market under the Jaltest brand for workshops, dealers and fleets."

A Jaltest-integrated NEO diagnostics solution will make workshops even more efficient by allowing workshops that already use Jaltest diagnostics to add Knorr-Bremse's diagnostics solution as required, further enhancing their functionality. With this additional diagnostics expertise, based on Knorr-Bremse's extensive OE know-how, workshops and fleet operators will be able to analyze the status of all Knorr-Bremse vehicle components quickly and accurately, whilst also enjoying comprehensive troubleshooting support.

Combining stationary and remote diagnostics

Cojali's fleet management solution, Jaltest Telematics – which can already be upgraded with a broad range of remote diagnostics functions – will help to further digitize workflows. This will enable fleet operators to check the condition of specific components or entire vehicle systems either in the workshop, while they are stationary, or remotely, while they are operating on the road. Once collected and analyzed, the resulting (big) data will open up new digital opportunities such as predictive maintenance and other digital services. For Knorr-



Bremse, the ultimate objective is always the same: to further improve the availability of customers' vehicle fleets.

Knorr-Bremse (ISIN: DE000KBX1006, ticker symbol: KBX) is the global market leader for braking systems and other systems for rail and commercial vehicles. Knorr-Bremse's products make a decisive contribution to greater safety and energy efficiency on rail tracks and roads around the world. About 30,500 employees at over 100 sites in more than 30 countries use their competence and motivation to satisfy customers worldwide with products and services. In 2021, Knorr-Bremse's two divisions together generated revenues of EUR 6.7 billion. For more than 115 years, the company has been the industry innovator, driving developments in mobility and transportation technologies with an edge in connected system solutions. Knorr-Bremse is one of Germany's most successful industrial companies and profits from the key global megatrends: Urbanization, Sustainability, Digitalization and Mobility.

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